

# Family Health Services Division

## Finance Committee Meeting Agenda

### MEETING AGENDA

July 28, 2021

1:30PM-2:30PM

Virtual MS Teams Meeting: FHS Finance Committee

+1 323-457-3408 United States, Los Angeles (Toll)

Conference ID: 205 636 365#

### Members/Guests Invited:

Tess Lapira (Chair), Janine Harris, Barbra Barbeau, Nina Delmendo, Jannett Alberg, Debbie Vaughn, Bela Matyas, Toya Adams, Anna Mae Gonzales-Smith, Sneha Innes, Michele Leary, Jack Nasser, Rebekah Kim, Ruth Forney, Brandon Wirth, Tracee Stacy, Jim Jones, Gerald Hase, Michael Brown, Anthony Lofton, Katrina Morrow, Robert Wieda, Miriam Johnson, Sandra Whaley

- 1) **WELCOME**
- 2) **May 26, 2021 Meeting Minutes**
  - a. Corrections and Approval
- 3) **Review Prior Meeting Action Items**
  - a. None
- 4) **Encounter Reports: Presented by Janine Harris**
  - a. Total Encounters, including target encounters
  - b. Medical Encounters
  - c. Mental Health Encounters
  - d. Dental Encounters
  - e. Encounters by Payer Mix
- 5) **Denied Claims: Presented by Barbra Barbeau**
  - a. Denied Claims Report
- 6) **Financial Reports: Presented by Nina Delmendo and Jannett Alberg**
  - a. Preliminary Actual Revenues & Expenditures for FY 2020/2021
  - b. FY 2021/2022 Final Adopted Budget
  - c. FY 2021/2022 Contracts
- 7) **Open Discussion**
  - a. Status on OHC/Private Insurance project
- 8) **Next Meeting & Deadline for Submitting Agenda Items**
  - a. Deadline for submitting agenda items to be included in next meeting: **08/18/2021**
  - b. Next meeting: **08/25/2021**

# Family Health Services Division

## Finance Committee Meeting Minutes

### MEETING AGENDA

May 26, 2021 1:30PM-2:30PM

Virtual MS Teams Meeting: FHS Finance Committee

Dial: 1-323-457-3408 Conference ID: 389 672 629#

### Members/Guests Present:

Janine Harris, Barbra Barbeau, Ruth Forney, Jim Jones, Michele Leary, Rebekah Kim, Nina Delmendo, Anna Mae Gonzales-Smith, Toya Adams, Gerald Hase, Michael Brown

**Members/Guests Absent:** Tess Lapira (Chair), Bela Matyas, Debbie Vaughn, Sneha Innes, Jannett Alberg, Tracee Stacy, Jack Nasser, Brandon Wirth, Anthony Lofton, Katrina Morrow, Robert Wieda, Miriam Johnson, Sandra Whaley

#### 1) WELCOME

#### 2) April 28, 2021 MEETING MINUTES

A. Corrections and Approval-**Approved** (Barbra Barbeau Motion – Toya Adams second)

#### 3) Review Prior Meeting Action Items

A. SIMI Group Contract Overview – Presented an illustration of the SIMI Group contract. Discussed services SIMI provides to FHS vs. Public Health. Gerald Hase asked how we can add the Patient Satisfaction Survey to the contract. Janine Harris explained a contract amendment would need to be done but that we need to review options for the survey first to see if amending this contract is the best option. Jim Jones expressed his concern about the effectiveness of the prior survey and how the survey was conducted in 2019. Concerns were noted and will be considered when determining how to proceed with the survey in the future.

#### 4) Encounter Reports: Presented by Janine Harris

A. Encounter Reports Presented

1. Total FQHC Encounters: July 2020-April 2021
2. Medical FQHC Encounters: July 2018-April 2021
3. Mental Health FQHC Encounters: July 2018-April 2021
4. Dental FQHC Encounters: July 2018-April 2021
5. Payer Mix

- Approved/Paid encounters by payer mix discussed. Medi-Cal & Medi-Medi are typically paid at the encounter/PPS rate, Medicare Only is paid at the Medicare rate, Private Insurance is paid at a reduced rate based on what the insurance company pays.
- Pending claims have not been through the full cycle yet.

#### 5) Denied Claims: Presented by Barbra Barbeau

A. Denied Claims

1. Discussed reasons for denied claims, including same day services, services not billable to Medicare, private insurance, patients not assigned to Family Health Services, and coding errors. Denial rates are less than 1%.

#### 6) Financial Reports: Presented by Nina Delmendo and Janine Harris

A. California Primary Care Association (CPCA) Billing Manager and CFO Conference session overview: verbal update on sessions including Alternative Payment Methodology (APM), grant reporting and audits.

1. APM – changes the payment methodology for FHS, provided an overview of the session
2. Federal Audits, credentialing, reporting requirements, and billing/coding/telehealth session brief overview
3. Will be sending out links to the YouTube sessions and encouraged everyone who is interested in watching to watch the sessions and bring back any questions they might have.
4. Ruth Forney asked if FHS is a member of CPCA to get the discounted pricing. Janine Harris explained that CPCA gave FHS the member pricing, but FHS cannot be a member since we are local government and not eligible to become a member.

B. Supplemental Adjustments to the FY21/22 Budget

1. Nina Delmendo reviewed the items in the Supplemental Budget, including approximately \$200,000 in ECT grant, \$2.37M in American Rescue Plan Act grant, and filling 2 positions (OAI and Supervising Physician). The increases in grant funding reduced the clinics projected deficit, which reduced the projection for Realignment.

C. Board of Supervisors Budget Hearings are scheduled for the end of June 2021, so the next Finance Committee meeting will be on July 28, 2021. June's Finance Committee will be cancelled.

# Family Health Services Division

## Finance Committee Meeting Minutes

### 7) Verbal update on American Rescue Plan Act (ARPA) Grant (through HRSA) - \$3.8M

- A. Nina Delmendo reviewed the ARPA grant spending plan and budget. Over 90% of the \$3.8M is budgeted to be spent on existing salaries and benefits. Other items include the NextGen Cloud, consultant for the next Operational Site Visit, and Uber Health.
  - 1. Jim Jones asked for the new bottom line or deficit and the impact on Realignment. Nina offered to calculate that and get back to the group on the revised amount.
  - 2. Ruth Forney asked if the salaries and benefits would be for new staff or existing staff. Janine Harris and Nina Delmendo explained the salaries and benefits are for existing staff, not new staff.

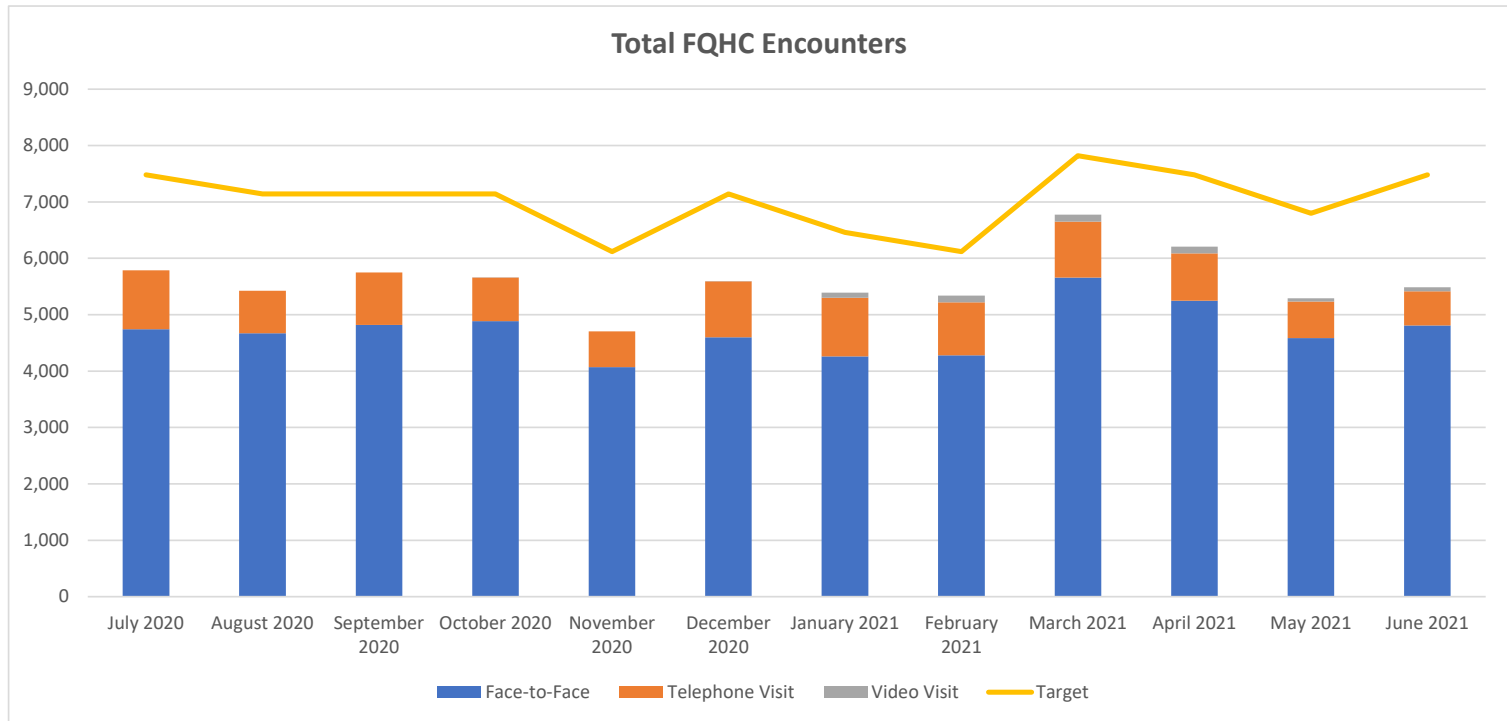
### 8) Open Discussion

- A. Jim Jones shared that he was able to download the materials from the encrypted messages so no need to mail hard copies. Janine Harris will work on determining the process to send the agenda and emails unencrypted to ensure future meetings and agendas are sent in a format that the board can easily read and access.

### 9) NEXT MEETING & DEADLINE FOR SUBMITTING AGENDA ITEMS

- A. Deadline for submitting agenda items for next meeting: 07/22/2021
- B. Next meeting: 07/28/2021

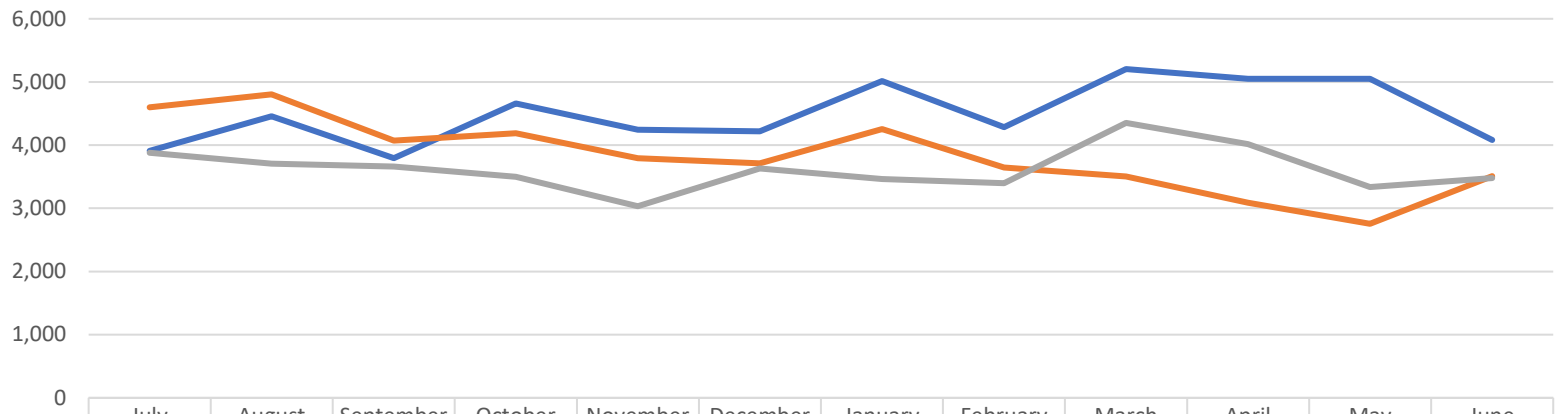
**SOLANO COUNTY HEALTH AND SOCIAL SERVICES**  
**FAMILY HEALTH SERVICES**  
**Total FQHC Encounters**  
**July 2020 - June 2021**



	Telemedicine			Total Encounters	Target	Difference
	Face-to-Face	Telephone Visit	Video Visit			
<b>July 2020</b>	4,745	1,041		5,786	7,480	(1,694)
<b>August 2020</b>	4,670	754		5,424	7,140	(1,716)
<b>September 2020</b>	4,818	932		5,750	7,140	(1,390)
<b>October 2020</b>	4,886	774	1	5,661	7,140	(1,479)
<b>November 2020</b>	4,071	635		4,706	6,119	(1,413)
<b>December 2020</b>	4,601	993	5	5,599	7,140	(1,541)
<b>January 2021</b>	4,260	1,041	93	5,394	6,460	(1,066)
<b>February 2021</b>	4,282	940	116	5,338	6,119	(781)
<b>March 2021</b>	5,661	991	121	6,773	7,820	(1,047)
<b>April 2021</b>	5,250	840	117	6,207	7,480	(1,273)
<b>May 2021</b>	4,584	652	55	5,291	6,800	
<b>June 2021</b>	4,808	606	71	5,485	7,480	
<b>YTD Total</b>	56,636	10,199	579	67,414	84,318	(13,400)

**SOLANO COUNTY HEALTH AND SOCIAL SERVICES**  
**FAMILY HEALTH SERVICES**  
**Total MEDICAL FQHC Encounters**  
**July 2018 - June 2021**

**Medical FQHC Encounters**

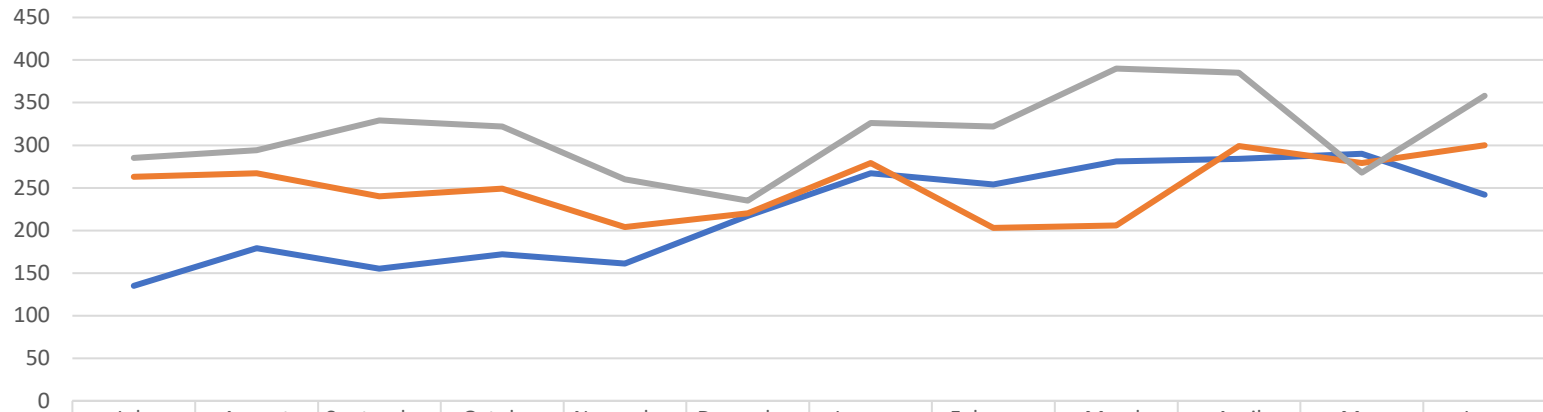


	July	August	September	October	November	December	January	February	March	April	May	June
2018-2019	3,907	4,456	3,794	4,662	4,246	4,218	5,012	4,284	5,204	5,052	5,050	4,080
2019-2020	4,597	4,804	4,073	4,187	3,793	3,713	4,256	3,646	3,502	3,090	2,755	3,511
2020-2021	3,878	3,706	3,662	3,501	3,033	3,633	3,463	3,397	4,352	4,016	3,338	3,477

— 2018-2019   
 — 2019-2020   
 — 2020-2021

**SOLANO COUNTY HEALTH AND SOCIAL SERVICES  
 FAMILY HEALTH SERVICES  
 Total MENTAL HEALTH FQHC Encounters  
 July 2018 - June 2021**

**Mental Health FQHC Encounters**

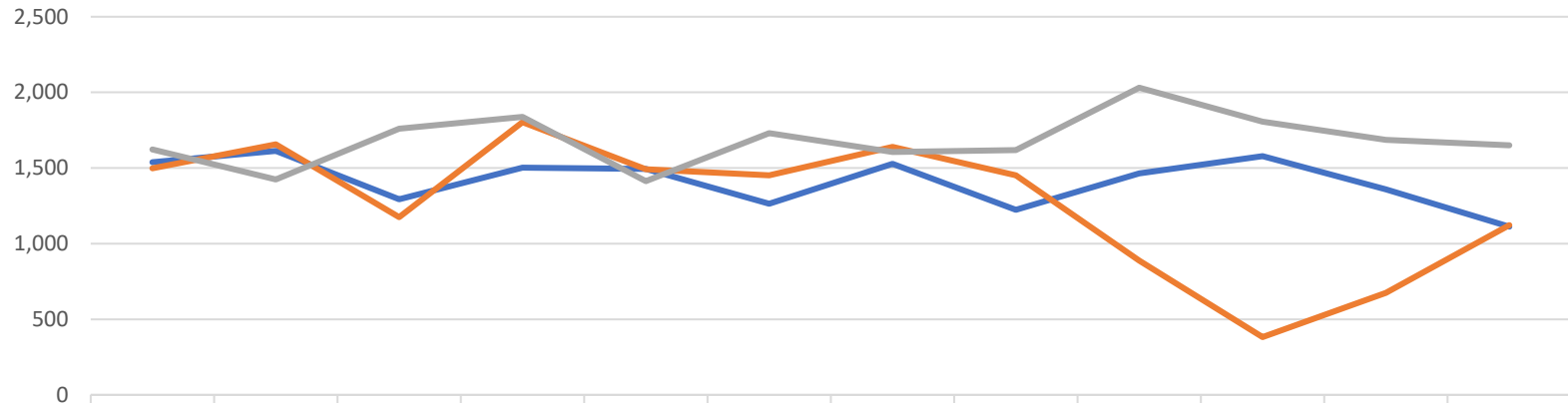


	July	August	September	October	November	December	January	February	March	April	May	June
2018-2019	135	179	155	172	161	217	267	254	281	284	290	242
2019-2020	263	267	240	249	204	220	279	203	206	299	279	300
2020-2021	285	294	329	322	260	235	326	322	390	385	268	358

— 2018-2019   
 — 2019-2020   
 — 2020-2021

**SOLANO COUNTY HEALTH AND SOCIAL SERVICES**  
**FAMILY HEALTH SERVICES**  
**Total DENTAL FQHC Encounters**  
**July 2018 - June 2021**

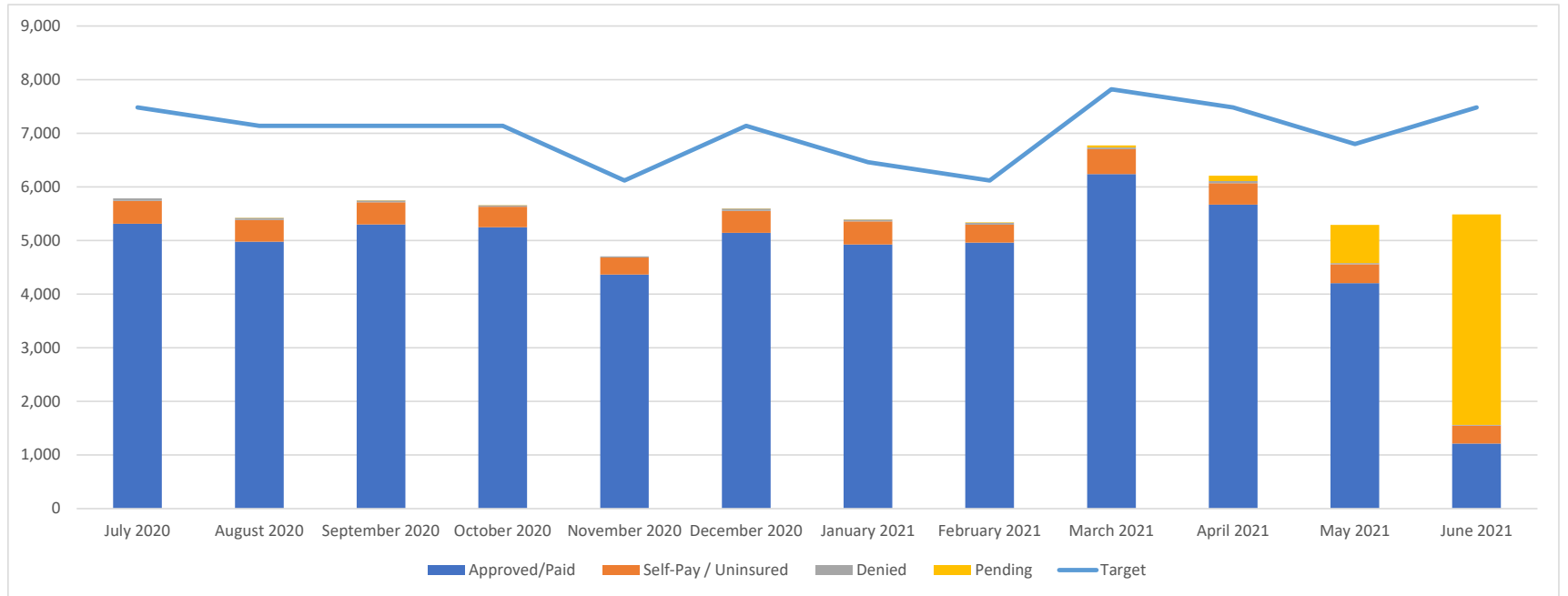
**Dental FQHC Encounters**



	July	August	September	October	November	December	January	February	March	April	May	June
2018-2019	1,538	1,613	1,293	1,503	1,493	1,264	1,527	1,224	1,464	1,578	1,358	1,112
2019-2020	1,498	1,656	1,175	1,803	1,492	1,452	1,640	1,452	887	382	674	1,122
2020-2021	1,623	1,424	1,759	1,838	1,413	1,731	1,605	1,619	2,031	1,806	1,685	1,650

— 2018-2019   
 — 2019-2020   
 — 2020-2021

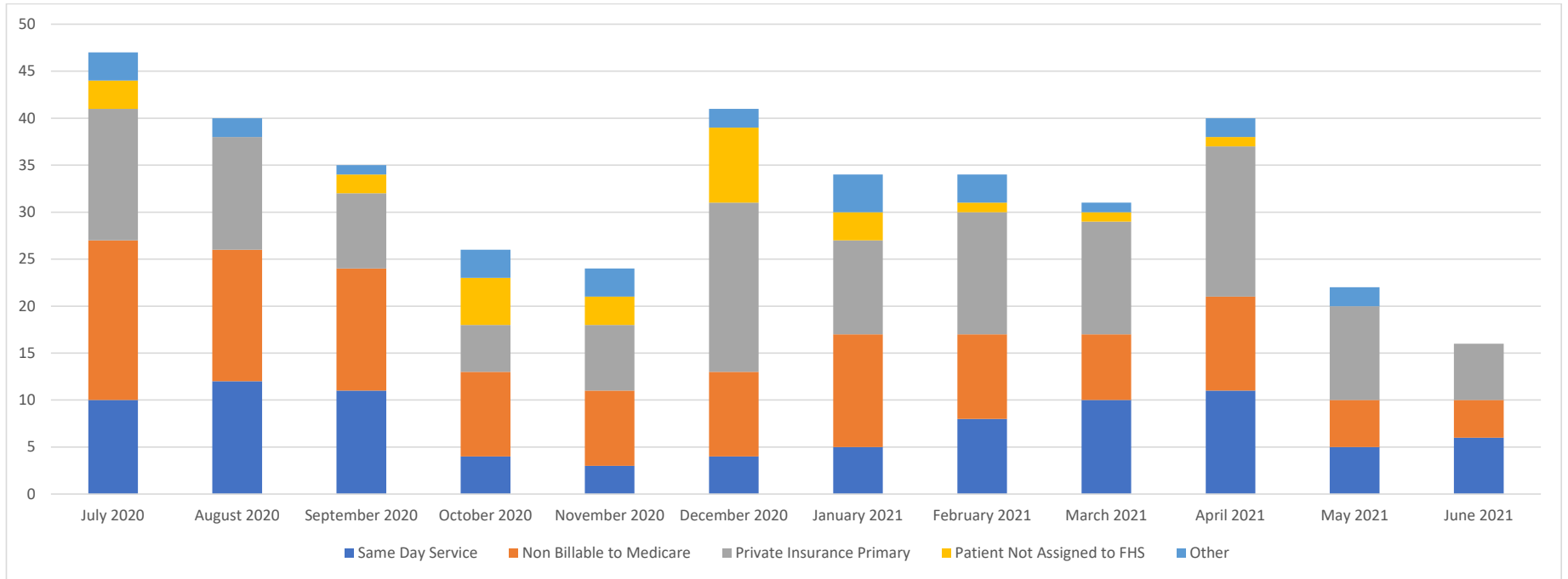
**SOLANO COUNTY HEALTH AND SOCIAL SERVICES**  
**FAMILY HEALTH SERVICES**  
**Encounter Status by Payer Mix**  
**July 2020 - June 2021**



	<i>Approved/Paid</i>			Self-Pay/ Uninsured	Denied	Pending	Total Encounters
	Medi-Cal & Medi-Medi	Medicare Only	Private Insurance				
<b>July 2020</b>	5,189	79	43	428	47	0	5,786
<b>August 2020</b>	4,891	57	30	404	40	2	5,424
<b>September 2020</b>	5,187	76	37	414	35	1	5,750
<b>October 2020</b>	5,130	83	36	382	26	4	5,661
<b>November 2020</b>	4,291	58	17	316	24	0	4,706
<b>December 2020</b>	5,054	71	20	408	41	5	5,599
<b>January 2021</b>	4,830	84	14	428	34	4	5,394
<b>February 2021</b>	4,873	69	18	335	34	9	5,338
<b>March 2021</b>	6,140	87	13	464	31	38	6,773
<b>April 2021</b>	5,558	95	16	401	40	97	6,207
<b>May 2021</b>	4,144	46	13	353	22	713	5,291
<b>June 2021</b>	1,166	40	6	335	16	3,922	5,485
<b>YTD Total</b>	56,453	845	263	4,668	390	4,795	67,414
	83.7%	1.3%	0.4%	6.9%	0.6%	7.1%	



**SOLANO COUNTY HEALTH AND SOCIAL SERVICES**  
**FAMILY HEALTH SERVICES**  
**Denied Encounters**  
**July 2020 - June 2021**



	Total Encounters	Denials					Total Denied Claims	Denial Rate	Encounters Paid	Self-Pay / Uninsured	Claims Pending
		Same Day Service	Non Billable to Medicare	Private Insurance	Patient Not Assigned to FHS	Other					
<b>July 2020</b>	5,786	10	17	14	3	3	47	0.81%	5,311	428	0
<b>August 2020</b>	5,424	12	14	12	0	2	40	0.74%	4,978	404	2
<b>September 2020</b>	5,750	11	13	8	2	1	35	0.61%	5,300	414	1
<b>October 2020</b>	5,661	4	9	5	5	3	26	0.46%	5,249	382	4
<b>November 2020</b>	4,706	3	8	7	3	3	24	0.51%	4,366	316	0
<b>December 2020</b>	5,599	4	9	18	8	2	41	0.73%	5,145	408	5
<b>January 2021</b>	5,394	5	12	10	3	4	34	0.63%	4,928	428	4
<b>February 2021</b>	5,338	8	9	13	1	3	34	0.64%	4,960	335	9
<b>March 2021</b>	6,773	10	7	12	1	1	31	0.46%	6,240	464	38
<b>April 2021</b>	6,207	11	10	16	1	2	40	0.64%	5,669	401	97
<b>May 2021</b>	5,291	5	5	10	0	2	22	0.42%	4,203	353	713
<b>June 2021</b>	5,485	6	4	6	0	0	16	0.29%	1,212	335	3,922
	67,414	89	117	131	27	26	390		57,561	4,668	4,795

**COUNTY OF SOLANO**  
**7580 Family Health Services**  
**FY 2021/22 BUDGET\***

CATEGORY Subobject	Description	FY 2021/22 Budget
<b>EXPENDITURES</b>		
<b>1000</b>	<b>SALARIES AND EMPLOYEE BENEFITS</b>	
0001110	SALARY/WAGES REGULAR	13,950,071.00
0001121	SALARY/WAGES-EXTRA HELP	328,988.00
0001131	SALARY/WAGES OT/CALL-BACK	46,250.00
0001142	SALARY/WAGES STANDBY PAY	63,500.00
0001210	RETIREMENT-EMPLOYER	3,903,522.00
0001211	PARS RETIREMENT-ER	12,207.00
0001212	DEFERRED COMP-COUNTY MATCH	10,530.00
0001213	OPEB COSTS	277,288.00
0001220	FICA-EMPLOYER	988,121.00
0001230	HEALTH INS-EMPLOYER	2,382,030.00
0001231	VISION CARE INSURANCE	25,295.00
0001240	COMPENSATION INSURANCE	395,921.00
0001241	LT DISABILITY INSURANCE ER	8,656.00
0001250	UNEMPLOYMENT INSURANCE	45,845.00
0001260	DENTAL INS-EMPLOYER	159,726.00
0001270	ACCRUED LEAVE CTO PAYOFF	80,114.00
0001290	LIFE INSURANCE-EMPLOYER	19,042.00
0001999	SALARY SAVINGS	(2,411,991.00)
<b>1000</b>	<b>SALARIES AND EMPLOYEE BENEFITS</b>	<b>20,285,115.00</b>
<b>2000</b>	<b>SERVICES AND SUPPLIES</b>	
0002021	COMMUNICATION-TELEPHONE SYSTEM	116,529.00
0002022	COMMUNICATION-TELEPHONE AMC	19,168.00
0002025	CELLULAR COMMUNICATION SERVICE	15,660.00
0002026	CELL PHONE ALLOWANCE	480.00
0002028	TELEPHONE SERVICES	17,000.00
0002035	HOUSEHOLD EXPENSE	24,633.00
0002050	INSURANCE-RISK MANAGEMENT	1,544.00
0002051	LIABILITY INSURANCE	254,842.00
0002057	MALPRACTICE INSURANCE	357,058.00
0002103	INTERPRETERS	6,462.00
0002120	MAINTENANCE EQUIPMENT	31,497.00
0002122	FUEL & LUBRICANTS	1,643.00
0002140	MAINTENANCE-BLDGS & IMPROVE	20,000.00
0002151	DRUGS & PHARMACEUTICAL SUPP	433,180.00
0002153	MEDICAL/DENTAL SUPPLIES	411,530.00
0002170	MEMBERSHIPS	14,260.00
0002171	PROFESSIONAL LICENSES & CERT	13,303.00
0002176	FEES AND PERMITS	10,965.00
0002180	BOOKS & SUBSCRIPTIONS	10,000.00
0002200	OFFICE EXPENSE	59,930.00
0002201	EQUIPMENT UNDER \$1,500	15,220.00
0002202	CONT ASSETS COMPUTER RELATED	130,700.00
0002203	COMPUTER COMPONENTS <\$1,500	8,500.00
0002204	COMPUTER RELATED ITEMS:<\$500	3,500.00

**COUNTY OF SOLANO**  
**7580 Family Health Services**  
**FY 2021/22 BUDGET\***

CATEGORY Subobject	Description	FY 2021/22 Budget
<b>EXPENDITURES</b>		
0002205	POSTAGE	55.00
0002206	CONT ASSET-NON COMP RELATED	18,000.00
0002207	ERGONOMIC UNDER \$1500	25,206.00
0002215	MANAGED PRINT COST PER COPY	14,387.00
0002216	MAINTENANCE/SERVICE CONTRACTS	15,500.00
0002221	RECORDS STORAGE	4,558.00
0002226	MEDICAL/DENTAL SERVICE	233,350.00
0002245	CONTRACTED SERVICES	279,000.00
0002250	OTHER PROFESSIONAL SERVICES	219,682.00
0002255	CREDIT CARD PROCESSING FEES	2,450.00
0002260	DATA PROCESSING SERVICES	2,450.00
0002261	SOFTWARE MAINTENANCE & SUPPORT	480,177.00
0002263	H&SS DOIT TIME STUDY COSTS	600,081.00
0002264	HSS CDP COSTS	336,326.00
0002266	CENTRAL DATA PROCESSING SVCE	822,832.00
0002270	SOFTWARE	5,000.00
0002271	SOFTWARE RENTAL / SUBSCRIPTION	29,971.00
0002280	PUBLICATIONS AND LEGAL NOTICES	935.00
0002281	ADVERTISING/MARKETING	7,500.00
0002285	RENTS & LEASES - EQUIPMENT	28,600.00
0002295	RENTS & LEASES-BUILDINGS/IMPR	6,000.00
0002310	EDUCATION & TRAINING	20,725.00
0002312	SPECIAL DEPARTMENTAL EXPENSE	73,964.00
0002335	TRAVEL EXPENSE	7,789.00
0002336	TRAVEL OUT-OF-STATE	4,288.00
0002337	MEALS/REFRESHMENTS	3,000.00
0002338	EMPLOYEE RECOGNITION	1,000.00
0002345	MOVING/FREIGHT/TOWING	500.00
0002350	COUNTY GARAGE SERVICE	19,027.00
0002355	PERSONAL MILEAGE	24,700.00
0002360	UTILITIES	174,587.00
0002361	WATER	38,470.00
<b>2000</b>	<b>SERVICES AND SUPPLIES</b>	<b>5,477,714.00</b>
<b>3000</b>	<b>OTHER CHARGES</b>	
0003121	INDIGENT CARE	10,250.00
0003153	CONTRACTED DIRECT SERVICES	1,091,000.00
0003158	FOOD FOR INDIGENT CLIENS	150.00
0003160	TRANSPORTATION FOR CLIENTS	28,600.00
0003690	INTERFUND SERVICES USED-COUNTY	6,595.00
0003694	INTERFUND SVCES-PROFESSIONAL	625,383.00
0003695	INTERFUND SVCES-MNT MATERIALS	10,303.00
0003696	INTERFUND SVCES-SMALL PROJECTS	14,482.00
0003697	INTERFUND SVCES-POSTAGE	26,131.00
0003698	INTERFUND SVCES-MNT LABOR	7,401.00
0003701	CONTRIB - NON COUNTY AGENCIES	5,000.00
0003710	COUNTYWIDE ADMIN OVERHEAD	1,224,760.00
0003712	CAC BUILDING CHARGES	213.00
<b>3000</b>	<b>OTHER CHARGES</b>	<b>3,050,268.00</b>

**COUNTY OF SOLANO**  
**7580 Family Health Services**  
**FY 2021/22 BUDGET\***

CATEGORY Subobject	Description	FY 2021/22 Budget
<b>EXPENDITURES</b>		
<b>4000</b>	<b>FIXED ASSETS</b>	
0004303	EQUIPMENT	20,000.00
<b>4000</b>	<b>FIXED ASSETS</b>	<b>20,000.00</b>
<b>5000</b>	<b>OTHER FINANCING USES</b>	
0005040	TRANS OUT-POBs	216,437.00
<b>5000</b>	<b>OTHER FINANCING USES</b>	<b>216,437.00</b>
<b>6000</b>	<b>RESIDUAL EQUITY TRANSFERS</b>	
<b>7000</b>	<b>INTRA FUND TRANSFERS</b>	
0007010	INTRA-FUND TRANSFER	2,684,026.00
0007023	INTRAFUND SVCES-PERSONNEL	(198,077.00)
<b>7000</b>	<b>INTRA FUND TRANSFERS</b>	<b>2,485,949.00</b>
	<b>TOTAL EXPENDITURES</b>	<b><u><u>31,535,483.00</u></u></b>

**COUNTY OF SOLANO**  
**7580 Family Health Services**  
**FY 2021/22 BUDGET\***

<b>CATEGORY</b>	<b>Description</b>	<b>FY 2021/22 Budget</b>
<b>Subobject</b>		
<b>REVENUES</b>		
<b>9500</b>	<b>INTERGOVERNMENTAL REVENUES</b>	
0009567	COVID-19 FEDERAL DIRECT	2,568,438.00
0009572	FEDERAL AID	1,994,402.00
<b>9500</b>	<b>INTERGOVERNMENTAL REVENUES</b>	<b>4,562,840.00</b>
<b>9600</b>	<b>CHARGES FOR SERVICES</b>	
0009603	PHOTO/MICROFICHE COPIES	4,234.00
0009643	PRIVATE PAY PATIENT	179,630.00
0009657	INSURANCE PAYMENTS	25,832.00
0009661	MEDI-CAL SERVICES	17,994,509.00
0009662	MEDICARE SERVICES	164,919.00
0009670	MANAGED CARE SERVICES	4,419,729.00
<b>9600</b>	<b>CHARGES FOR SERVICES</b>	<b>22,788,853.00</b>
<b>9700</b>	<b>MISC REVENUES</b>	
0009703	OTHER REVENUE	1,178,480.00
<b>9700</b>	<b>MISC REVENUES</b>	<b>1,178,480.00</b>
	<b>TOTAL REVENUES</b>	<b><u>28,530,173.00</u></b>
<b>TOTAL EXPENDITURES VS TOTAL REVENUES</b>		
	<b>TOTAL EXPENDITURES</b>	31,535,483.00
	<b>TOTAL REVENUES</b>	28,530,173.00
	<b>DEFICIT/(SURPLUS)</b>	<b><u>3,005,310.00</u></b>
<b>USE OF 1991 REALIGNMENT (DEFICIT)</b>		
<b>0009519</b>	<b>STATE VLF 1991 REALIGNMNT - PH</b>	<b><u>3,005,310.00</u></b>

*\*Recommended budget and supplemental adjustments approved by the BOS on 6/24/2021*

**Budget FY2021-22 Contracted Services**  
**Family Health Services**  
**Solano County Health & Social Services Department**

<b>Contract Number</b>	<b>Contract</b>	<b>Description</b>	<b>FY 2021/2022 Budgeted Amount</b>
3815	BKD, LLP	Consultant uses an approved software to prepare and submit the annual Medicare Cost Report for all clinics.	15,000
6485	California Office of Statewide Health Planning and Development (OSHPD)	County is required to provide a match for Student Loan Repayment Program (SLRP) of approved providers.	60,000
3611	Children's Choice Pediatric Dental Care	Provide anesthesia/dental services to eligible referred Solano County Children.	75,000
3377	eSolutions	Electronic claims, payments and eligibility.	66,000
6190	Global Center for Success Inc	Rent for satellite clinic - Mare Island	3,600
TBD	Barton & Associates	Locum Tenen / Providers	200,000
TBD	Locum Tenens	Locum Tenens recruitment	25,000
TBD	Consultant	To support and increase capacity	87,528
TBD	Judge Technical Services	Recruitment contract	40,000
3920	Kaye Bassman	Provider Recruitment	49,000
992	John Dow	Contracted Dentist	74,861
3790	Mercury Pharmacy Corporation	Quarterly medication audit at the clinics	9,000
3610	Mercury Pharmacy Corporation	County pay medication - uninsured clients	43,250
6435	Solano County Resource Management MOU	Parking space- rental cost for Medical and Dental Vans	2,400
3884	The SIMI Group	FHS Data reporting to PH/State	198,000
3450	Touro University California	Contracted providers. Touro medical staff provide medical services at the clinics	701,000
3389	NextGen Healthcare Information System	Electronic Health Record Software for clinic operations.	458,449
<b>TOTAL</b>			<b>2,108,088</b>