Solano County Board of Supervisors

County Administrator's Office



RFP #2022-01 Community Investment Fund Annual Grants Addendum 1

March 9, 2022 Proposers' Questions & Answers

- Q1. What is the amount of funding for grants in different priority strands?
- A1. There is \$250,000 available via this RFP. There is not a set amount by priority.

Q2. How many grants will go to early childhood?

- A2. There is no set number of grants by priority area.
- Q3. What will be the amount per grant to early childhood?
- A3. Grants will be made up to \$50,000 each.
- Q4. If we are awarded a grant, could we start the project in September 2022 and end in May 2023?
- A4. The project must take place within FY2022/23 (July 1, 2022-June 30, 2023). If you are proposing to provide services for a part of that time period, please explain why in your proposal.
- Q5. On page 4 of the RFP It states that "agencies may submit multiple proposals for up to \$50,000 each, however, only one proposal per agency will be awarded." Just to clarify, does this means that if we submit multiple proposals, no matter how many proposals submitted would only be granted 1 \$50,000 award? My thought was that if we applied for 4 areas of the pressing needs and actually were selected in all 4 areas, could we be awarded 4 -\$50,000 awards?
- A5. An agency may submit more than one Proposal, but a maximum of one proposal of up to \$50,000 per agency will be awarded regardless of how many are submitted.
- Q6. We are planning to address multiple categories listed in the grant. Are we able to apply for \$50k for each of the categories we plan to address?
- A6. An agency may submit more than one Proposal, but a maximum of one proposal of up to \$50,000 per agency will be awarded regardless of how many are submitted.
- Q7. Are rent and utilities eligible for funding?
- A7. Yes.
- Q8. If providing training to families, are expenses for meals eligible for funding?
- A8. Yes.

- Q9. For this program, "indirect costs cannot exceed 15% of the total of Salaries and Benefits, and Operating Expenses." Can you confirm if the money is or is not coming from federal flow-down? If federal pass through, sometimes the organization must use their federally negotiated rate.
- A9. The funding is County General Fund. Indirect cannot exceed 15% of the total of Salaries and Benefits, and Operating Expenses regardless of any federally negotiated rate.
- Q10. What is the funding sources of the CIF? Federal and/or State funds?
- A10. Community Investment Funds are Solano County General Fund.
- Q11. In attachment A, there are sections 1, 2, and 3. Do you want the proposal details entered into each section in Attachment A or provide each section as a separate attachment to the form? For example, with the budget, do you want it and the justification entered into a separate document and attached behind to the proposal form or added directly into those sections of the proposal form (essentially expanding the length of the proposal form)? Can we put all our responses directly into this document?
- A11. The document is an expandable Word document so you can enter your responses directly in the document following the question. Providing an attachment which responds to the questions in the Proposal form is also acceptable.
- Q12. Is there a specific model for questions asked to the community for the outcome or can you ask your own questions?
- A12. You may propose outcome measurements based on evidence-based tools, questionnaires that are standard in your industry, or other appropriate questions/measures that you propose based expected outcome for the activities you are providing.
- Q13. For the measurable outcomes, if you have never done the activity can you use hypothetical results as expected results?
- A13. You should identify reasonable expected outcomes based on the activities that you are proposing. These will become part of your final contract as a performance measure so they should be measurable and achievable.

Q14. Who was funded last year?

- A14. In FY2021/22 the following agencies were funded for a Community Investment Fund Annual Grant:
 - La Clinica de la Raza
 - Parents by Choice
 - On the Move
 - Rio Vista CARE
 - The Kyle Hyland Foundation
 - Agape Counseling Center
- Q15. If multiple agencies are collaborating for efficiency and avoiding duplication of services, and the award is \$50,000 per agency, would it make more sense for the agencies to submit a proposal together, or for each to submit separate proposals but explain the collaboration?
- A15. This RFP does not allow for joint proposals. Agencies should identify in their proposals any collaboration.

- Q16. Can I submit a grant application to implement activities based on a gap analysis that is not done yet?
- A16. If you do not have specific activities yet identified, you will need to provide enough detail that the review panel will be able to understand the activities in the project and the County will be able to contract for services should you be awarded.
- Q17. We are looking to work with parents, caregivers, and early childhood educators who work with children ages 3-5. Can you provide advice on who to connect with as partners for this grant?
- A17. We cannot provide advice on partners as part of this RFP process.

Q18. Is there a minimum number of individuals served that the County is looking for?

- A18. No. Proposers should propose the number of individuals they intend on serving based on the amount of funding available and the level of service that is being proposed.
- Q19. Will you send out the PowerPoint you used and/or is all of the information in the RFP?
- A19. There was no PowerPoint used for the Proposers' Conference. All of the documents shared today were part of the RFP.

Q20. Will you send out the recording from today's webinar?

A20. The Mandatory Proposers' Conference is not being recorded. Any questions asked during the Proposers' Conference will be responded to in writing.

Q21. Can you provide the list of attendees today?

A21. Yes, please see the Mandatory Proposers' Conference Attendee list at: <u>https://www.solanocounty.com/depts/county_admin/community_investment_fund_rfp.asp</u>

Q22. Can you provide the link where I can get all the documents you shared?

A22. <u>https://www.solanocounty.com/depts/county_admin/community_investment_fund_rfp.asp</u>