

Solano County Board of Supervisors
County Administrator's Office



RFP #2021-01
Community Investment Fund
Transition Age Youth Homeless Grant
Addendum 1

February 17, 2021
Proposers' Questions & Answers

- Q1. Is it acceptable to apply to both Community Investment Fund RFPs that are currently open? If we apply to both, could it be for the same program or would it need to be for two different programs?**
- A1. An agency may apply for both funding opportunities for the same or different programs. However, the Proposals should be stand alone and will be evaluated by separate review panels.
- Q2. Is \$300,000 available for start-up? Please explain.**
- A2. \$300,000 is available for Year 1, which includes approximately 1-month of start-up plus the first full year of services (approximately June 1, 2021-June 2022).
- Q3. Do programs wanting to support youth on probation have to 100% focus on that population in order to tap into the additional \$92,000 in funding, or just have room in the program to serve that population?**
- A3. To be eligible for additional funding through probation, programs do not need to focus solely on youth on probation but must demonstrate sufficient knowledge for providing housing service to TAY on or exiting probation.
- Q4. Can you elaborate on participating in monthly meetings? Are they meeting on Zoom?**
- A4. More information on the Housing First Solano Continuum of Care and can be found at <http://www.housingfirstsolano.org/>, including information on their monthly General Membership Meetings which are currently being held via Zoom.
- Q5. If not providing direct housing services, would HMIS still be of benefit or recommended?**
- A5. It is recommended that Proposers have a data system to collect client level data. Solano's HMIS may be used for this purpose if not providing direct housing services. If providing housing services, use of HMIS is required.

Q6. Are there any plans to support sustainability after contract ends?

A6. Proposers' should include information about their plans for sustainability in Section 2C of their Proposal. Continued funding for homeless services beyond June 2023 under the Community Investment Fund will be at the sole discretion of the Solano County Board of Supervisors.

Q7. We currently work with foster TAY ages 18-24, could this funding help to continue supporting this demographic? Can we use these funds to continue or expand the work we are already doing?

A7. Yes, as long as it does not supplant existing funds.

Q8. Can the funding from this grant be blended with other funding we receive for the same population?

A8. Yes, as long as it does not supplant existing funds.

Q9. Do you have a target number of youth that should be served annually?

A9. No, Proposers may propose the number of youth to be served annually.

Q10. Does housing have to be provided in Solano County?

A10. It is the intention of the RFP for housing services to be provided in Solano County for Solano County residents. However, based on individual circumstances, such as client choice, escaping domestic violence, or other case-by case situation, housing services may be provided to establish a TAY in another county with a time-limited transition plan. Proposer should identify proposed housing locations, which may be further discussed in contract negotiations.

Q11. Is this RFP designed to fund one program only, or if multiple are submitted (by different agencies) that fall below the \$300,000 for year one and \$250,000 for year two, might multiple projects be funded through this RFP?

A11. One Proposal will be recommended for funding up to the total amount of funds available.

Q12. Will only one project will be granted funding from this whole amount available?

A12. Yes.

Q13. Will any housing programs funded have to be run as "Housing First" per HUD's definition?

A13. Yes, per Section 1.3 Proposals must follow Housing First principles.

Q14. Our insurance is \$2,000,000 for groups and \$1,000,000 for individuals. Is that sufficient?

A14. Insurance requirements can be found in Attachment B, Solano County Standard Contract Exhibit C, Section 7.

Q15. Are other funding sources for the project required?

A15. Other funding sources are not required but are strongly encouraged and considered in the Proposal scoring.

Q16. If you are only doing services, do you need to work directly with a housing provider?

A16. As indicated in Section 1.3, services only projects must be clearly tied to reducing TAY homelessness. This may be accomplished by working with a housing provider, or the Proposer may propose another way to meet this requirement.

Q17. Do you need to already have relationships with the housing groups or be a member already of the group whose meetings you need to attend?

A17. No, this may be established during the grant period.

Q18. Is there a maturity requirement for organizations applying? If we have only been operating one year will that stop us?

A18. There is no requirement for the length of time an organization has been in business to apply.

Q19. Can we include a promise letter if discussions are being held regarding matching funds, but we do not have the grant secured?

A19. You may include a description of the potential funds in Section 4C, but do not attach any documents not requested in the RFP or Proposal form.

Q20. Does window for comments and questions close after today?

A20. Yes, no further questions will be accepted following the close of the Proposers' Conference.