

Solano County Board of Supervisors
County Administrator's Office



RFP #2020-03
Community Investment Fund
Homeless Innovation RFP
Addendum 1

June 16, 2020
Proposers' Questions & Answers

- Q1. The Request for Proposals mentions the program needs to be innovative. I don't think a transitional housing program is necessarily innovative but it's definitely necessary and would easily integrate with our other services (financial coaching, job placement, food pantry, etc.). Would it be worth it to apply for this grant even though we aren't pitching an idea that is innovative?**
- A1.** Proposals should include at least one component which is innovative.
- Q2. Does the cash or in-kind match have to be based on a cash/in-kind match from Solano County or can it be out of area, like Contra Costa?**
- A2.** The cash or in-kind match needs to be directed toward the program you are proposing. The program you are proposing must take place in Solano County.
- Q3. Do the resources provided at the mobile showers (which is what we need money for), including an eligibility worker or SSI information for instance meet the criteria of this RFP?**
- A3.** Services only projects must clearly be tied to reducing unsheltered homelessness. Proposers should clearly demonstrate how the services they are proposing clearly meet this criterion.
- Q4. If we are providing housing, are you saying that the home can only consist of residents from your program, or that we cannot turn a referral down that you send if we have room?**
- A4.** The residents that are funded by this program must be referred from Resource Connect Solano. Other residents may be funded by other funding sources. There may be a legitimate reason to turn down a referral from Resource Connect Solano, but you may not turn down a referral from Resource Connect Solano to house another resident from another funding source using this programs funds.

Q5. Do you want the information in bullet or narrative format?

A5. Either narrative, bulleted, or a combination of the two is acceptable.

Q6. Can any funds be used for 'trauma informed care,' training for homeless program staff?

A6. Staff training is an allowable expense to support your program. This RFP is not designed to support staff training by itself.

Q7. If we want to provide supportive services, what services are allowable?

A7. Services only projects must clearly be tied to reducing unsheltered homelessness. Proposers may propose services that meet this criterion.

Q8. The Interfaith Collaborative is a 501(c)3 under Faith in Action who is our Fiscal Agent, is there a place where we mention this? We are an independent organization, they simply handle our finances.

A8. Please identify the role of each organization as it pertains to each section of the grant application: Program Description, Qualifications and Experience, and Budget. For the Financial Statements (Section 4E), please submit financial statements of the agency that the County will be contracting with as well as any Fiscal Agents.

Q9. In terms of client outcome tracking, do you seek long-term outcomes or 1 year after referral (more or less)?

A9. Section 2D requires you to identify outcomes which can be achieved within a contract fiscal year. Both short-term and longer-term outcomes may be described in section 2C.

Q10. Is there any limitation to the ages of the clients served?

A10. No.

Q11. I am a new single housing service. I am currently using out-of-pocket funds to support the home until I receive payment from an agency for clients. If I do not have additional funding for in-kind funds how will this affect my application status?

A11. The Proposal scoring for matching and in-kind funding is provided on page 9 of the RFP.

Q12. Where would you go for information about Solano County housing?

A12. Some websites to find out more about Solano County housing and homelessness include:

www.housingfirstsolano.org

www.capsolanopa.org